

# Press Release



## PT Vale booked higher EBITDA of US\$477.0 million for 2022

**Jakarta, February 16, 2023** – PT Vale Indonesia Tbk (“PT Vale” or the “Company”, IDX Ticker: INCO) and its subsidiaries (jointly the “Group”) today announced its audited results for 2022. The Company booked EBITDA of US\$477.0 million in 2022, mainly driven by higher realized price for nickel.

The average realized price in 2022 was 35% higher than last year price. “The higher price definitely brought a positive impact on our financial performance,” said Febriany Eddy, CEO and President Director of the Company. However, with the significant increase of commodities price in 2022, the Company was still able to maintain the cash cost around US\$11,000 per ton.

The Group recorded sales of US\$1,179.4 million in 2022, 24% higher than sales recorded in 2021 of US\$953.2 million due to higher average realized price. The average realized price for nickel in matte shipments was US\$19,348 per ton, higher than the 2021 level of US\$14,309 per ton. The Group’s cost of revenue in 2022 was US\$865.9 million, an increase of 23% from US\$704.3 million in 2021. The main contributors to the higher cost of revenue were higher fuels and coal prices.

PT Vale’s production in 2022 was 60,090 metric tons (“t”) of nickel in matte, 8% lower than production in 2021 mainly due to the execution of the Furnace 4 Rebuild project. As the project has been completed, we are optimistic to achieve higher production volume in 2023 while at the same time strive to improve the productivity and cost efficiency of the operation. In doing so, we will not compromise our foremost values: *Life Matters Most, Respect Our Planet and Communities*. “Regardless lower production, I really appreciate the hard work from all employees at the Company,” Febri said.

The following table provides details on PT Vale’s High Sulphur Fuel Oil (“HSFO”), diesel and coal consumption and average price:

|                                | <b>4Q22</b>       | <b>3Q22</b> | <b>2022</b>       | <b>2021</b> |
|--------------------------------|-------------------|-------------|-------------------|-------------|
| HSFO volume (barrels)          | <b>587,057</b>    | 435,206     | <b>1,467,781</b>  | 1,291,027   |
| HSFO average price per barrel  | <b>US\$82.04</b>  | US\$98.82   | <b>US\$85.72</b>  | US\$59.51   |
| Diesel volume (kilolitres)     | <b>13,449</b>     | 15,585      | <b>58,245</b>     | 66,528      |
| Diesel average price per litre | <b>US\$1.01</b>   | US\$0.98    | <b>US\$0.87</b>   | US\$0.50    |
| Coal volume (t)                | <b>41,936</b>     | 79,450      | <b>292,341</b>    | 374,937     |
| Coal average price per t (*)   | <b>US\$491.71</b> | US\$440.79  | <b>US\$376.27</b> | US\$159.73  |

(\*) Price in DMT (Dry Metric Ton) and CFR (Cost & Freight) basis

HSFO consumption in 2022 increased when compared to 2021, offsetting the lower coal consumption as we decided to use HSFO for the energy sources in our operation since September 2022, responding to sharp increase of coal price. Meanwhile, diesel consumption in 2022 decreased when compared to 2021. Compared to 2021, the average price of HSFO, diesel and coal in 2022 increased significant by 44%, 74% and 136%, respectively.

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The Group's cash and cash equivalents as of December 31, 2022, and December 31, 2021, were US\$634.0 million and US\$508.3 million, respectively, as the Group received higher Revenue in 2022. PT Vale will continue to exercise prudent control over its spending to preserve cash.

PT Vale disbursed approximately US\$218.8 million in capital expenditures in 2022, an increase from US\$180.7 million spent in 2021 mainly due to higher spending for sustaining and growth capital in 2022. The major expenditures were for the Furnace 4 Rebuild project.

In December 2022, for the 3<sup>rd</sup> time PT Vale received a **Green PROPER** (beyond compliance) rating from the Ministry of Environment and Forestry ("KLHK") following several awards from the Ministry of Energy and Mineral Resources ("KESDM") in September 2022. We are grateful and will continue to show strong commitment in implementing good mining practices and best practices in environmental management in our operation.

Readers are encouraged to review the Group's results. Operational achievements as well as audited financial results are summarized on the following pages.

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## PT Vale Indonesia Tbk Production and Financial Highlights

|                                         | <u>4Q22</u>   | <u>3Q22</u> | <u>2022</u>    | <u>2021</u> |
|-----------------------------------------|---------------|-------------|----------------|-------------|
| Nickel in matte production <sup>1</sup> | <b>16,183</b> | 17,513      | <b>60,090</b>  | 65,388      |
| Nickel matte deliveries <sup>1</sup>    | <b>16,613</b> | 17,334      | <b>60,960</b>  | 66,615      |
| Average realized price <sup>2</sup>     | <b>18,400</b> | 17,840      | <b>19,348</b>  | 14,309      |
| EBITDA <sup>3</sup>                     | <b>94.3</b>   | 103.0       | <b>477.0</b>   | 391.9       |
| Revenue <sup>3</sup>                    | <b>305.7</b>  | 309.2       | <b>1,179.4</b> | 953.2       |
| Profit <sup>3</sup>                     | <b>32.0</b>   | 17.9        | <b>200.4</b>   | 165.8       |
| Earnings per share <sup>4</sup>         | <b>0.0032</b> | 0.0018      | <b>0.0202</b>  | 0.0167      |

<sup>1</sup> metric ton (t)

<sup>2</sup> US\$ per t

<sup>3</sup> US\$ million

<sup>4</sup> US\$

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**PT Vale Indonesia Tbk and its subsidiaries**  
**Consolidated Statements of Profit or Loss**  
**and Other Comprehensive Income**  
(In thousands of US\$ except basic earnings per share)

|                                                                                         | <u>4Q22</u>   | <u>3Q22</u>   | <u>2022</u>    | <u>2021*</u>   |
|-----------------------------------------------------------------------------------------|---------------|---------------|----------------|----------------|
| Revenue                                                                                 | 305,675       | 309,241       | 1,179,452      | 953,174        |
| Cost of revenue                                                                         | (251,194)     | (258,378)     | (865,885)      | (704,323)      |
| <b>Gross profit</b>                                                                     | <b>54,481</b> | <b>50,863</b> | <b>313,567</b> | <b>248,851</b> |
| Operating expenses                                                                      | (6,897)       | (4,064)       | (19,734)       | (17,691)       |
| Other income                                                                            | 504           | (406)         | 1,289          | 2,614          |
| Other expenses                                                                          | (12,903)      | (5,066)       | (23,093)       | (10,750)       |
| <b>Operating profit</b>                                                                 | <b>35,185</b> | <b>41,327</b> | <b>272,029</b> | <b>223,024</b> |
| Finance income                                                                          | 5,027         | 3,655         | 10,691         | 2,714          |
| Finance costs                                                                           | (2,973)       | (1,732)       | (6,901)        | (5,093)        |
| <b>Net finance income/(costs)</b>                                                       | <b>2,054</b>  | <b>1,923</b>  | <b>3,790</b>   | <b>(2,379)</b> |
| <b>Profit before income tax</b>                                                         | <b>37,239</b> | <b>43,250</b> | <b>275,819</b> | <b>220,645</b> |
| Income tax expense                                                                      | (5,223)       | (25,320)      | (75,418)       | (54,848)       |
| <b>Profit for the period</b>                                                            | <b>32,016</b> | <b>17,930</b> | <b>200,401</b> | <b>165,797</b> |
| <b>Other comprehensive (loss)/income</b>                                                |               |               |                |                |
| Items that will not be reclassified to profit or loss:                                  |               |               |                |                |
| – Changes resulting from actuarial remeasurement of post-employment benefit liabilities | (105)         | -             | (105)          | 1,800          |
| – Income tax on other comprehensive income                                              | 23            | -             | 23             | (396)          |
| <b>Total other comprehensive (loss)/income</b>                                          | <b>(82)</b>   | <b>-</b>      | <b>(82)</b>    | <b>1,404</b>   |
| <b>Total comprehensive income for the period</b>                                        | <b>31,934</b> | <b>17,930</b> | <b>200,319</b> | <b>167,201</b> |
| <b>Profit for the period attributable to:</b>                                           |               |               |                |                |
| Owners of the parent entity                                                             | 32,016        | 17,930        | 200,401        | 165,797        |
| Non-controlling interest                                                                | -             | -             | -              | -              |
|                                                                                         | <u>32,016</u> | <u>17,930</u> | <u>200,401</u> | <u>165,797</u> |
| <b>Total comprehensive income for the period attributable to:</b>                       |               |               |                |                |
| Owners of the parent entity                                                             | 31,934        | 17,930        | 200,319        | 167,201        |
| Non-controlling interest                                                                | -             | -             | -              | -              |
|                                                                                         | <u>31,934</u> | <u>17,930</u> | <u>200,319</u> | <u>167,201</u> |
| <b>Earnings per share</b>                                                               |               |               |                |                |
| - Basic and diluted (in full amount of US Dollars)                                      | <u>0.0032</u> | <u>0.0018</u> | <u>0.0202</u>  | <u>0.0167</u>  |

\*) As reclassified (refer to FS Note 40)

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## PT Vale Indonesia Tbk and its subsidiaries Consolidated Statements of Financial Position (In thousands of US\$)

|                                               | December 31,<br>2022<br>(Audited) | September 30,<br>2022<br>(Unaudited) | December 31,<br>2021<br>(Audited) |
|-----------------------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|
| <b>Assets</b>                                 |                                   |                                      |                                   |
| Cash and cash equivalents                     | 634,042                           | 624,341                              | 508,327                           |
| Trade receivables - Related parties           | 141,377                           | 122,340                              | 101,987                           |
| Inventories                                   | 155,753                           | 179,668                              | 162,023                           |
| Prepaid taxes – Other taxes                   | 48,723                            | 91,281                               | 58,148                            |
| Prepayments and advances                      | 4,444                             | 3,027                                | 3,521                             |
| Other current financial assets                | 5,463                             | 2,600                                | 2,570                             |
| <b>Total current assets</b>                   | <b>989,802</b>                    | <b>1,023,257</b>                     | <b>836,576</b>                    |
| Restricted cash                               | 73,044                            | 73,044                               | 49,869                            |
| Prepaid taxes - Corporate income tax          | 10,933                            | 5,658                                | 7,808                             |
| - Other taxes                                 | 30,869                            | 32,253                               | 55,120                            |
| Fixed assets                                  | 1,549,857                         | 1,515,803                            | 1,518,963                         |
| Other non-current financial assets            | 3,611                             | 5,404                                | 4,492                             |
| <b>Total non-current assets</b>               | <b>1,668,314</b>                  | <b>1,632,162</b>                     | <b>1,636,252</b>                  |
| <b>Total assets</b>                           | <b>2,658,116</b>                  | <b>2,655,419</b>                     | <b>2,472,828</b>                  |
| <b>Liabilities and Equity</b>                 |                                   |                                      |                                   |
| Trade payables - Related parties              | 298                               | 177                                  | 135                               |
| - Third parties                               | 115,296                           | 144,258                              | 122,109                           |
| Accruals                                      | 27,772                            | 27,220                               | 19,842                            |
| Short-term employee benefit liabilities       | 26,244                            | 17,641                               | 21,638                            |
| Taxes payable – Other taxes                   | 2,407                             | 1,078                                | 1,973                             |
| Lease liabilities                             | 1,816                             | 1,807                                | 1,441                             |
| Share-based payment liabilities               | 467                               | 289                                  | 26                                |
| Other current financial liabilities           | 739                               | 1,692                                | 1,266                             |
| <b>Total current liabilities</b>              | <b>175,039</b>                    | <b>194,162</b>                       | <b>168,430</b>                    |
| Long-term post-employment benefit liabilities | 28,457                            | 26,409                               | 26,329                            |
| Deferred tax liabilities                      | 24,891                            | 38,234                               | 42,810                            |
| Lease liabilities                             | 3,918                             | 4,311                                | 3,310                             |
| Provision for asset retirement                | 71,031                            | 69,457                               | 77,488                            |
| <b>Total non-current liabilities</b>          | <b>128,297</b>                    | <b>138,411</b>                       | <b>149,937</b>                    |
| <b>Total liabilities</b>                      | <b>303,336</b>                    | <b>332,573</b>                       | <b>318,367</b>                    |
| <b>Equity</b>                                 | <b>2,354,780</b>                  | <b>2,322,846</b>                     | <b>2,154,461</b>                  |
| <b>Total liabilities and equity</b>           | <b>2,658,116</b>                  | <b>2,655,419</b>                     | <b>2,472,828</b>                  |

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## PT Vale Indonesia Tbk and its subsidiaries Consolidated Statements of Cash Flows (In thousands of US\$)

|                                                                     | <u>4Q22</u>     | <u>3Q22</u>     | <u>2022</u>      | <u>2021</u>      |
|---------------------------------------------------------------------|-----------------|-----------------|------------------|------------------|
| <b>Cash flows from operating activities</b>                         |                 |                 |                  |                  |
| Receipts from customers                                             | 286,638         | 284,239         | 1,140,062        | 911,227          |
| Payments to suppliers                                               | (167,134)       | (137,212)       | (553,963)        | (442,928)        |
| Payments of corporate income tax                                    | (25,014)        | (14,508)        | (80,181)         | (67,730)         |
| Payments of other taxes                                             | (29,416)        | (14,402)        | (66,856)         | (31,853)         |
| Receipts of tax refunds                                             | 62,563          | 420             | 83,302           | 116,995          |
| Payments to employees                                               | (4,247)         | (24,991)        | (88,429)         | (85,868)         |
| Placement of financial guarantee                                    | -               | -               | (23,175)         | (27,946)         |
| Withdrawal of financial guarantee                                   | -               | -               | -                | 8,689            |
| Receipts of finance income                                          | 5,027           | 3,650           | 10,691           | 2,714            |
| Payments of royalties and levies                                    | (26,780)        | (17,234)        | (73,293)         | (48,664)         |
| <b>Net cash flows provided by operating activities</b>              | <b>101,637</b>  | <b>79,962</b>   | <b>348,158</b>   | <b>334,636</b>   |
| <b>Cash flows from investing activities</b>                         |                 |                 |                  |                  |
| Payments for acquisition of fixed assets                            | (91,116)        | (40,637)        | (218,782)        | (180,653)        |
| Proceeds from disposal of fixed assets                              | (785)           | 1,500           | 715              | 419              |
| <b>Net cash flows used in investing activities</b>                  | <b>(91,901)</b> | <b>(39,137)</b> | <b>(218,067)</b> | <b>(180,234)</b> |
| <b>Cash flows from financing activities</b>                         |                 |                 |                  |                  |
| Payments of dividends                                               | -               | -               | -                | (33,128)         |
| Payments of lease liabilities                                       | (384)           | (382)           | (1,362)          | (1,314)          |
| Payments of finance costs                                           | (34)            | (37)            | (116)            | (75)             |
| <b>Net cash flows used in financing activities</b>                  | <b>(418)</b>    | <b>(419)</b>    | <b>(1,478)</b>   | <b>(34,517)</b>  |
| <b>Net increase in cash and cash equivalents</b>                    | <b>9,318</b>    | <b>40,406</b>   | <b>128,613</b>   | <b>119,885</b>   |
| <b>Cash and cash equivalents at the beginning of the period</b>     | <b>624,341</b>  | <b>585,920</b>  | <b>508,327</b>   | <b>388,682</b>   |
| <b>Effect of exchange rate changes on cash and cash equivalents</b> | <b>383</b>      | <b>(1,985)</b>  | <b>(2,898)</b>   | <b>(240)</b>     |
| <b>Cash and cash equivalents at the end of the period</b>           | <b>634,042</b>  | <b>624,341</b>  | <b>634,042</b>   | <b>508,327</b>   |