



PT Vale Indonesia Tbk

Year-end Analyst Gathering

Embracing a New Baseline for Brighter Future

December 12th, 2024



PT Vale

Year End Analyst Gathering

Agenda:

- Part I Industry Outlook & Business Updates
- Part II Growth Project Updates
- Part III Operational Updates
- Part IV PT Vale's Outlook
- Part V ESG Updates

Cautionary Note & Disclaimer



Cautionary Note on Forward-looking Statements

This presentation may contain statements regarding the business of PT Vale Indonesia Tbk (the “Company” or “PT Vale”) that are of a forward-looking nature and are therefore based on management's assumptions about future developments.

Such forward-looking statements are intended to be identified by words such as 'believe', 'estimate', 'intend', 'may', 'will', 'expect', and 'project' and similar expressions as they relate to the Company. Forward-looking statements involve certain risks and uncertainties because they relate to future events. Actual results may vary materially from those targeted, expected or projected due to several factors.

Potential risks and uncertainties includes such factors as general economic conditions, foreign exchange fluctuations, interest rate changes, commodity price fluctuations and regulatory developments. The reader and/or listener is cautioned to not unduly rely on these forward-looking statements. We do not undertake any duty to publish any update or revision of any forward-looking statements.

Disclaimer



This report has been prepared by PT Vale Indonesia Tbk (the “Company” or “PT Vale”) independently and is circulated for the purpose of general information only. It is not intended for the specific person who may receive this report. The information in this report has been obtained from sources which we deem reliable. No warranty (expressed or implied) is made to the accuracy or completeness of the information. All opinions and estimations included in this report constitute our judgment as of this date and are subject to change without prior notice.

We disclaim any responsibility or liability which may be brought against or suffered by any person as a result of acting in reliance upon the whole or any part of the contents of this report and neither the Company and/or its respective employees and/or agents accepts liability for any errors, omissions, negligent or otherwise, in this report and any inaccuracy herein or omission here from which might otherwise arise.

Learning together

Our Purpose

We exist to improve life and transform the future. Together.

Values

- Life matters most.
- Act with integrity.
- Value the people who build our company.
- Make it happen.
- Respect our planet and communities.

Why do we exist?

What do we believe in?

Key Behaviours

- Obsession with safety and risk management.
- Open and Transparent dialogue.
- Empowerment with accountability.
- Sense of Ownership.
- Active listening and engagement with society.

How do we act?

Levers

- Safety
- VPS
- People
- Innovation
- Sustainability

Ambitions

A great company recognized by society for being:

- Benchmark in safety.
- Best in class reliable operator.
- Talent driven organization.
- Leader in sustainable mining.
- A reference in creating and sharing value.

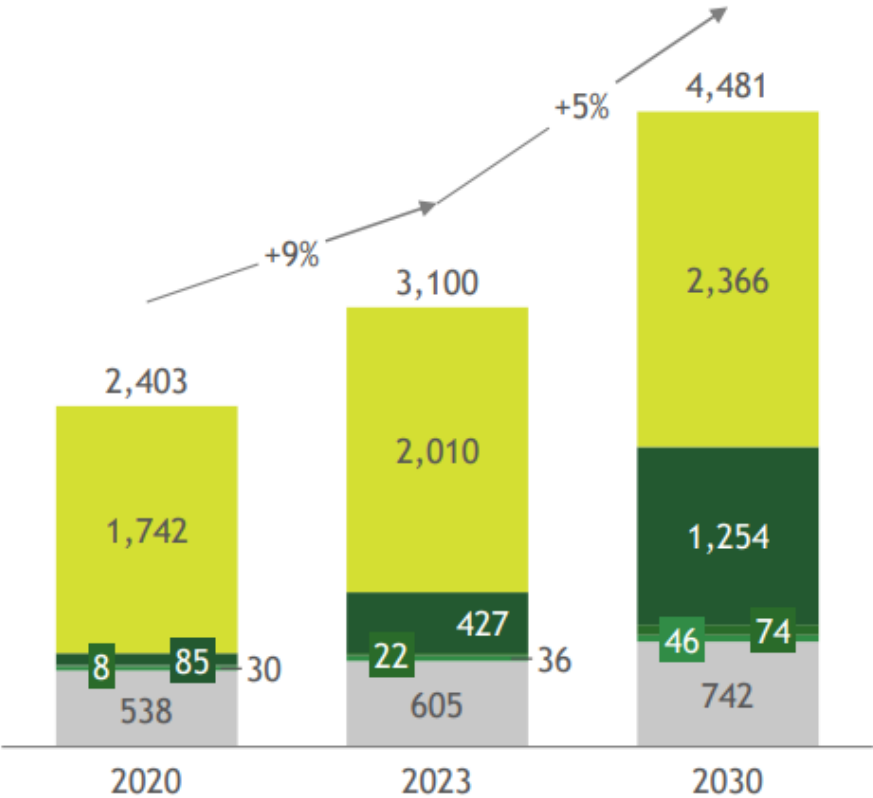
What do we look for?

Part I
*Industry Outlook &
Business Updates*



Nickel market will grow 5% CAGR until 2030, Stainless Steel driving majority volume today, but Battery has the highest growth

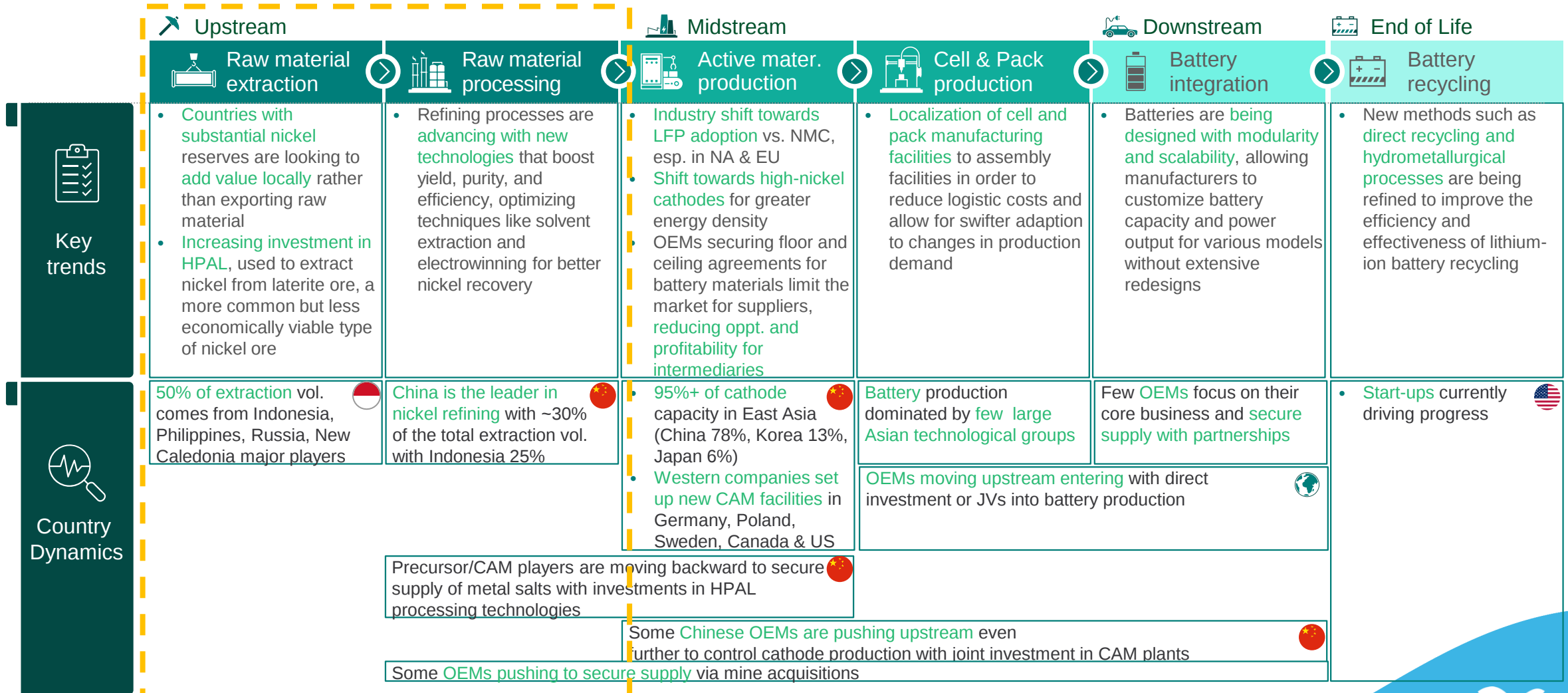
Global forecasted nickel demand (2023–2030) – in kT



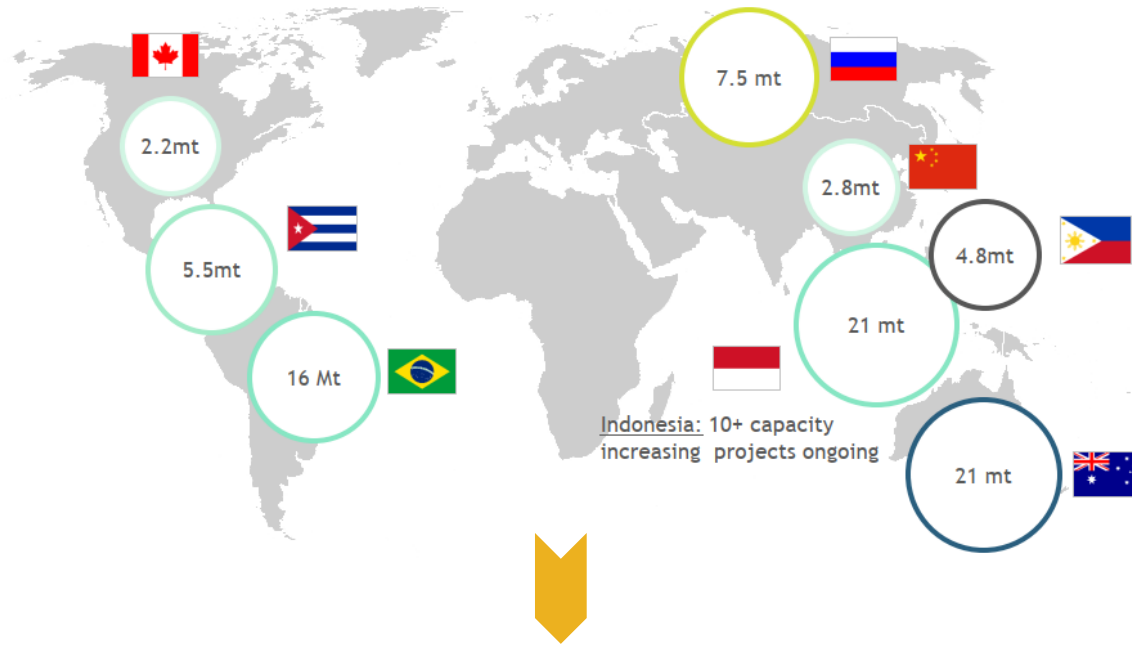
	Sectors	CAGR '20-'23	CAGR '23-'30	Growth driver
Class 2	Stainless Steel	5%	2%	Rising stainless steel industry from China, growing faster than earlier estimates due to growing urbanization
	EV Battery	71%	17%	
Class 1	ESS Battery	40%	19%	Strong demand remains in EV Batteries due to green transition; LFP grow faster than NMC, expanding its market share to ~38% by 2030 due to lower cost & supply chain stability
	Consumer Battery	6%	4%	
Class 1 & 2	Others ¹	4%	3%	Ni demand will remain in line with development in industries & technology (e.g., electronics, aerospace, medical)
Average CAGR		9%	5%	

Source: BCG Report 2024
 1. Electroplating, alloy, pigments, catalysts

With industry shifts in EV battery trends, PT Vale is aligning with these changes by collaborating with OEMs to strengthen its position in key downstream markets



Indonesia, Australia & Brazil account for 75% of global reserves



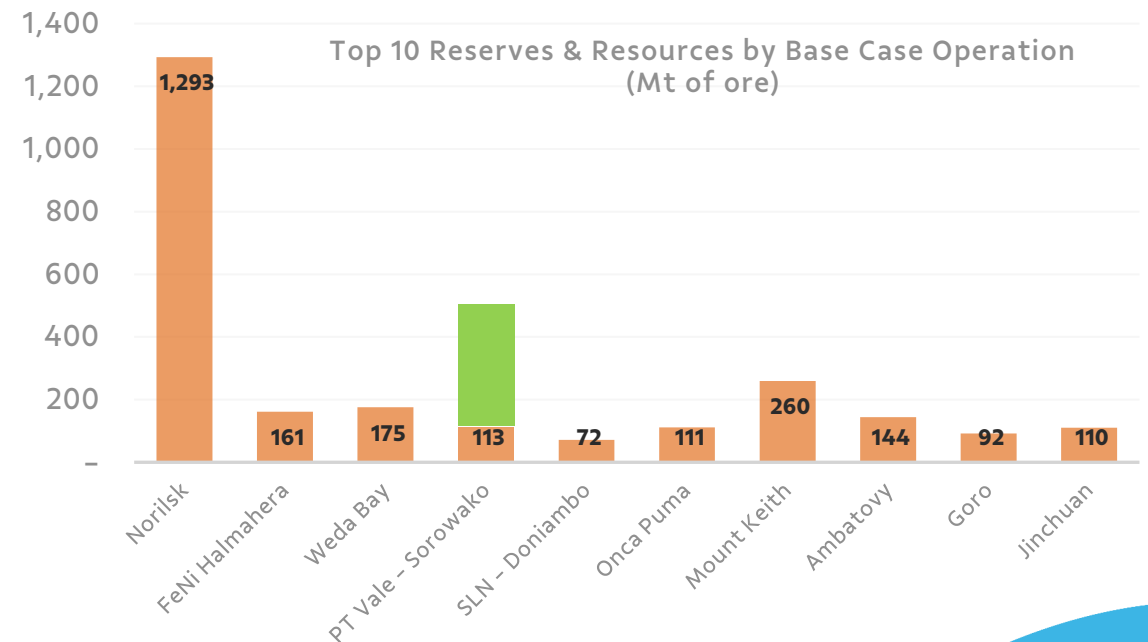
With additional reserves from Bahodopi and Pomalaa makes PT Vale the largest nickel reserves in country

Indonesia will dominate the nickel supply landscape in the long term¹:

- Indonesia has banned the export of nickel ores in order to build in country processing and refining capacity
- The ban has resulted in significant investment and sees Indonesia dominating the nickel supply landscape in the long term

Source: 1. BCG Report 2024, 2. Woodmac 2022 report

The ranking based on Proven & Probable contained nickel (kt)²



With additional reserves from Bahodopi and Pomalaa (in DMT)

Since 2023 we included reserves from our greenfield areas; Bahodopi & Pomalaa

Industry Collaboration | *Partnering with top players to Accelerate Growth*



Realizing our dream - Green mining, green Manufacturing and green product:

- Net Zero from Day 1 – 60,000 t nickel in MHP, capex intensity ~\$21k/t (HPAL)
- R&D Facilities – Indonesia talent, knowledge transfer
- ESG at the front – community and public facilities



PT Vale & GEM signing ceremony in Beijing, China on November 10, 2024



Universities Cooperation between CSU & ITB for talent training and lab studies

PT Vale's Credit Rating Upgrade: an important strategic milestone

- Reflect robust financial management and strategic support from MIND ID.
- Supports Indonesia's goals for mineral downstreaming and a strong EV ecosystem, aligned with PT Vale's long-term sustainability vision.

“This trust enables us to accelerate projects and deliver value for stakeholders.”

MARKET

HOME BURSA DAN SAHAM OBLIGASI DAN REKSADANA EMAS KURS KOMODITAS REKOMENDASI KORPORASI

Home > Market > Korporasi

S&P Global Kerek Rating Vale Indonesia (INCO) Jadi BB+

Lembaga pemeringkat S&P Global Ratings mengerek peringkat utang PT Vale Indonesia Tbk. (INCO) menjadi BB+ dengan prospek stabil.

Nyoman Ary Wahyudi - Bisnis.com
Sabtu, 7 Desember 2024 | 13:53

Share f t w in

Perbesar



RUPST PT Vale Indonesia Tbk. (INCO) pertengahan tahun 2024 memutuskan merombak jajaran direksi yang berlaku setelah divestasi rampung Juni 2024./Istimewa

Smallest Font ————— Largest Font

Bisnis.com, JAKARTA — Lembaga pemeringkat S&P Global Ratings mengerek peringkat kredit PT Vale Indonesia Tbk. (INCO) menjadi BB+ dengan prospek stabil, dari semula BB.

Keputusan itu diambil S&P Global Ratings usai mencermati peran holding BUMN Pertambangan MIND ID setelah menguasai 34% saham berkode INCO tersebut. Belakangan, MIND ID turut memberikan pengawasan dan dukungan modal yang kuat terhadap inisiatif strategis perseroan.

Part II

Growth Project Updates



Post divestment, we aim to further develop our mining areas and down streaming opportunities

Sorowako Limonite



Mine	JV – HPAL
Annual Prod (WMT): 11,500,000 Limonite Capex: USD 257 Million FID: Approved Status: - Construction – 6% (Nov 2024) - Completed – Q3 2026	Capacity Annual: 60 ktpa Capex: USD 1,9 Billion FID: Approved Status: - Land Acquisition & Permit Process - Completed – Q4 2026

Tanamalia



Mine	JV – HPAL
FEL-2 Feasibility Study The second phase of the feasibility study covering technical, economic, operational, legal, and sustainability aspects for the development of the Tanamalia Block mine is on-going.	Partner Selection for Technical HPAL Operator The formal process of selecting an HPAL operator as a potential partner for PTVI and partner at the HPAL plant is on-going.



Our growth project has a \$9 billion investment program to support nickel downstream processing in Indonesia, utilizing clean energy

Morowali



Mine	JV – HPAL
Annual Prod (WMT): 5,500,000 Saprolite 10,400,000 Limonite Capex: USD 600 Million Phase 1: USD 399 mio (FID Approved) Phase 2 – Expansion: USD 201 mio (FEL 3) Status: - Phase 1: Q4 2025 - Phase 2 – Expansion: Q4 2027	Capacity Annual: 60 ktpa Capex: USD 1,4 Billion Status: Strategic collaboration signed Output: MHP

Pomalaa



Mine	JV – HPAL
Annual Prod (WMT): 28,150,000 Saprolite & Limonite Capex: USD 1 Billion FID: Approved Status: - Construction – 9% (Nov 2024) - Completed – Q2 2026	Capacity Annual: 120 ktpa Capex: USD 3,4 Billion FID: Approved Status: - Under Construction - Completed – Q4 2026

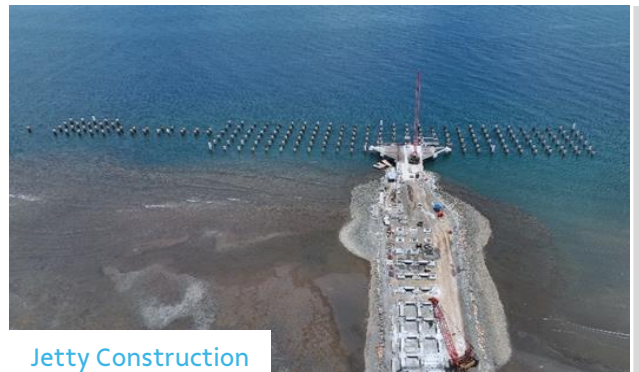
Mines & JV construction are underway, each showing progress as per schedule

Morowali

- ✓ Overall construction for Bahodopi mine is on schedule, with progress **60%** and total workforce to date is **2,062** people.
- ✓ Mine, and port facilities construction progressing as per schedule.
- ✓ Morowali JV, new partner selected and establish JV team is underway.



Sediment Pond



Jetty Construction

Pomalaa

- ✓ Overall construction for Mine is ongoing with progress **8.9%** and total workforce to date is **1,501** people.
- ✓ Main contractors for earth work and infrastructures are mobilized and start construction.
- ✓ Pomalaa HPAL progress **7.9%** with total workforce to date **838** people.
- ✓ JV construction progress as expected, focus on infrastructures and access road.



Mine – Northern Access Road



JV – Land Levelling Feed Preparation Plant (FPP)

Sorlim

- ✓ The construction is ongoing with progress **6.2%** and total workforce to date is **262** people.
- ✓ PCM contractor onboard, EPC contractor progress to be awarded.
- ✓ Sorowako HPAL focusing on licensing process to start the construction.



Mobile Equipment Mobilization



Environment Monitoring



Project Pictures



Sediment Pond #4
87%



Overpass
53%



Port Construction
63%



MHR 120
85%



ADT for Pre-stripping



WOC
41%

Project Pictures



Overall Progress



Batch Plant



Temporary Mess & Office for Construction



Earth escalation



Site Clearance Slag Yard



Living Area and Reservoir



NAR PHASE-1 (STA 0+850 to STA 1+450)
Progress 95.94%



NAR PHASE-2 (STA 0 to STA 0+400)
Progress 61.24%



NAR PHASE-3 (STA 0+400 to STA 0+850)
Progress 88.01%



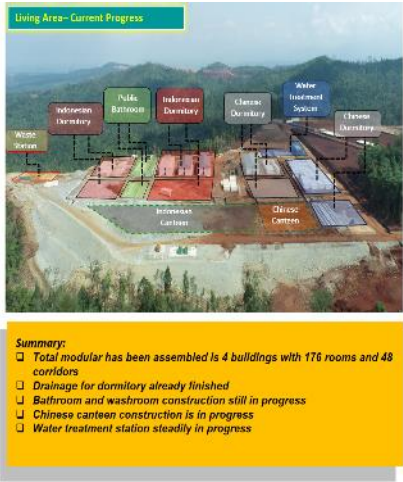
MHR STA 6+000 to 6+850
Progress 54.00%



MHR STA 6+850 to 8+000
Progress 87.00%



MHR STA 11+500 to 12+000
Progress 77.00%



Living Area Progress



Land Levelling FPP



Slope Protection (Shotcrete) – KM 5 SAR



SAR Progress





Temporary Facility Construction



Material Slag as Paving Block



Laydown preparation for Construction Camp

Mobile Equipment



Traffic Mgt Plan Implementation



Traffic Management Office Area

Environment Monitoring



In-mine stockpile & Stockpile Management



FPB03 STP Mgt



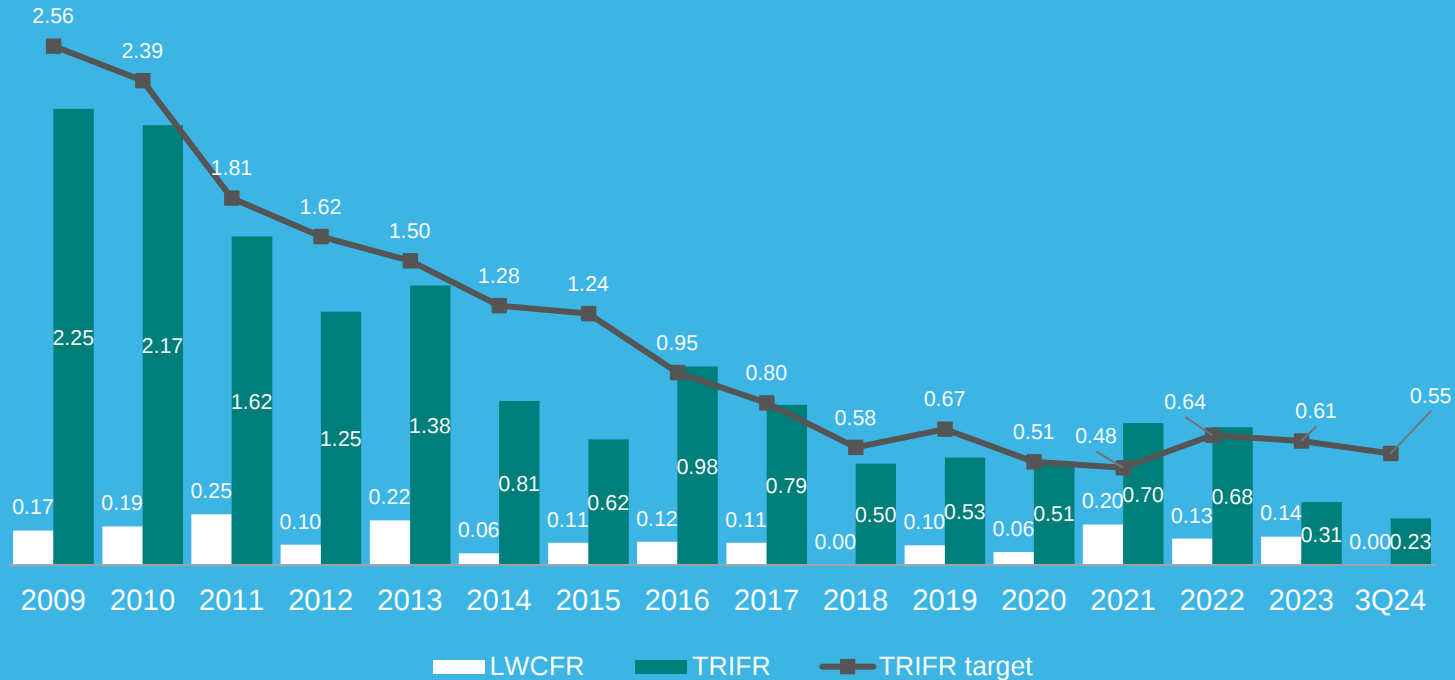
FPB09

Traffic Management Quarry & Disposal Area

Part III
Operational
Updates



Our overriding commitment on safety was reflected with the quarter's statistic that was lower than target



TRIFR



0.23

In 3Q24, actual TRIFR rate remains better than target though there were 3 (three) recordable injuries in our contractor activities.

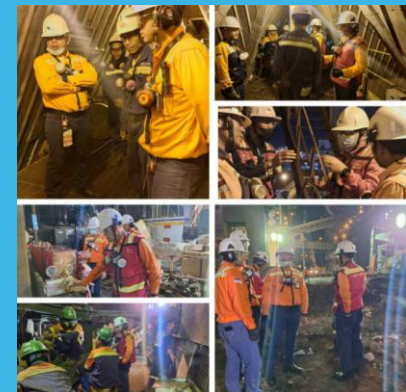
TRIFR = Total Recordable Incident Frequency Rate
LWCFR = Lost Work Case Frequency Rate



Seconded/Contractor Bootcamp

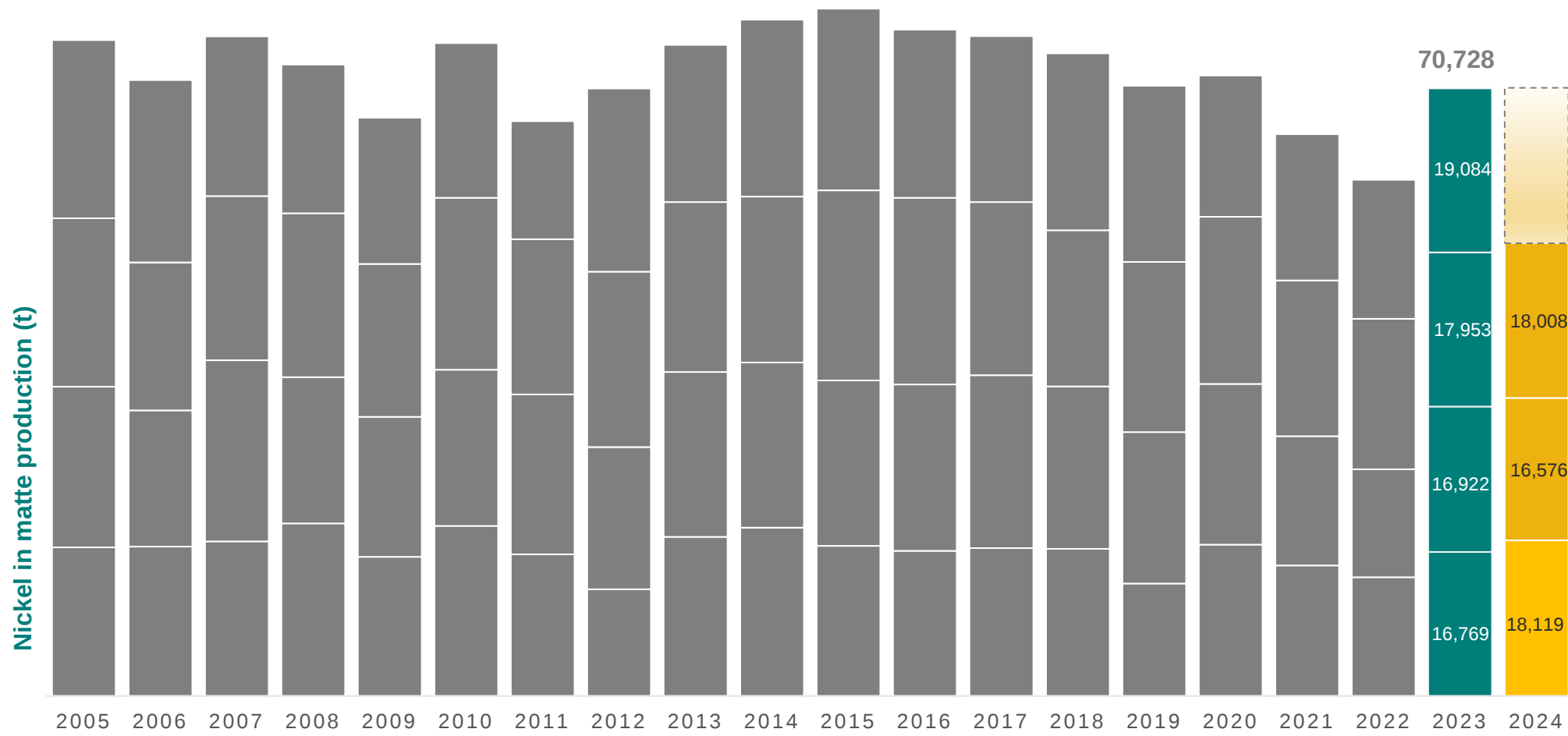


Night Shift Gemba Q3-2024 Major Shutdown



Production in 3Q24 & 9M24 showed a commendable performance with increases of 9% q-on-q and 2% y-on-y, respectively

Our target is to deliver safe and sustainable production throughout the year of **~70,800 t** of nickel in matte



This positive outcome can be attributed to the slight improvement in the average nickel ore grade in mining, along with strategic maintenance initiatives in our processing area.

Throughout the quarter, controlling the energy leads to improved consumption efficiency and lower energy costs

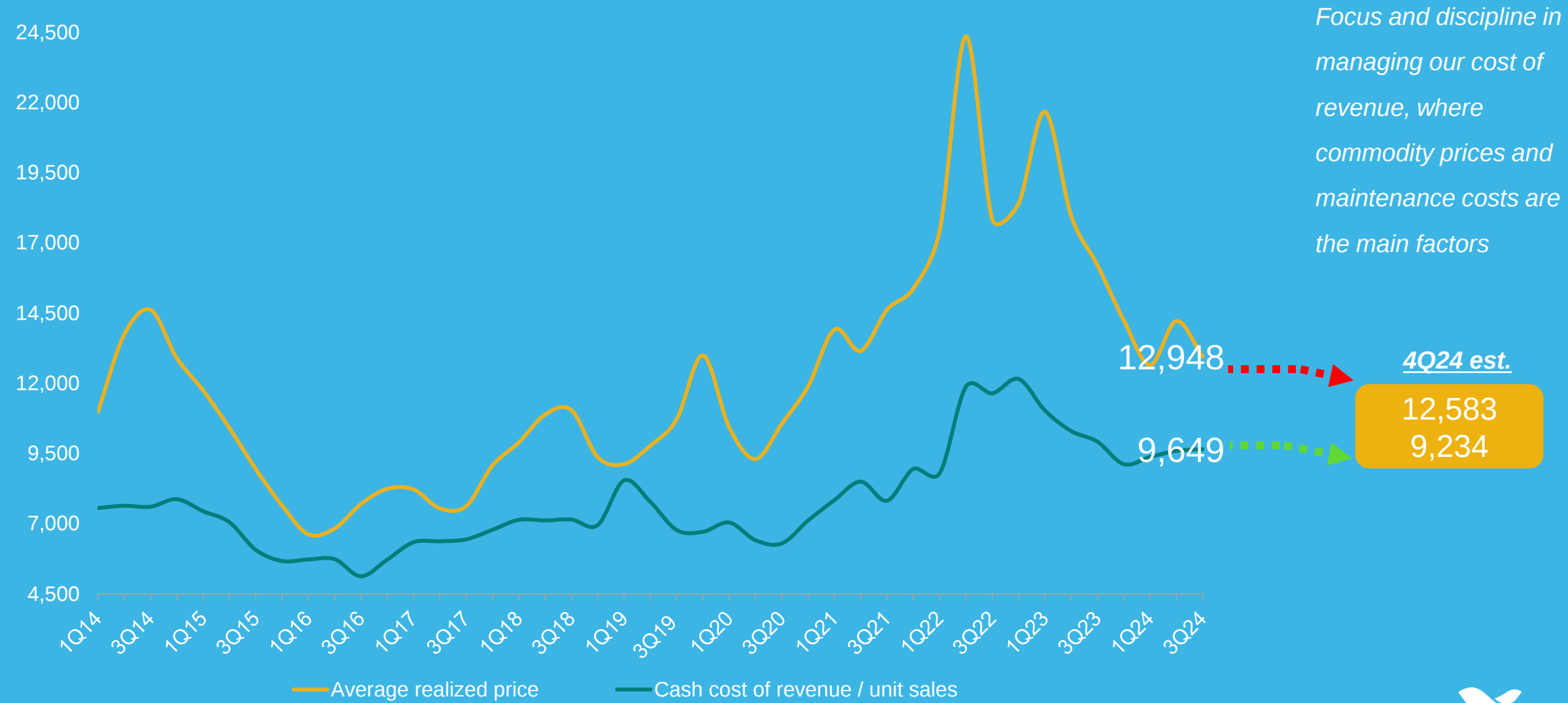
		3Q24	2Q24	9M24	9M23	% QoQ	% YoY
HSFO 	Volume/unit production (barrels/T)	21.9	21.3	22.2	24.4	3	(9)
	Average price per barrel	\$92.07	\$87.31	\$88.30	\$80.52	5	10
Diesel 	Volume/unit production (liters/T)	946.5	1,049.3	1,002.5	940.94	(10)	7
	Average price per liter	\$0.77	\$0.82	\$0.81	\$0.93	(6)	(13)
Coal* 	Volume/unit production (T/T)	5.5	6.7	6.2	5.5	(17)	13
	Average price per metric ton	\$190.60	\$174.27	\$180.15	\$287.10	9	(37)

* Starting in 3Q23, coal price presented in WMT (Wet Metric Ton) and CFR (Cost & Freight) basis

Part IV
PT Vale's
Outlook



Remains competitive with positive margin, even during the nickel price volatility



PT Vale's development strategies to unlock its potential



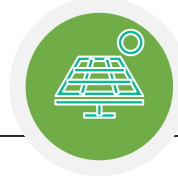
Viabile scale expansion & Resource Optimization

- Provided that 100% of sales are under "must-take" agreements, production expansion & optimization will be the core driver of topline growth
- Construction of three processing facilities in Sorowako, Bahodopi, and Pomalaa
- Technological transformation with the support of experienced JV partners
- Conducting large-scale exploration activities to enable resources optimization



Strengthening business diversification

- JV projects will provide PT Vale with the ability to supply MHP and FeNi in addition to nickel in matte
- The combination of different products would well position PT Vale as a strategic supplier in nickel supply chain, including battery value chain
- In addition to Vale and SMM, other blue-chip downstream players including North American & European OEM (such as Ford) will look to PT Vale as a strategic supplier



Achieving ambitious sustainability targets and adhering to the highest level of mining practice

- As a Vale brand, PT Vale will maintain the highest level of credibility and reputation in mining practice and operational excellence
- With the lowest Sustainalytics score for diversified metal company in Indonesia, PT Vale has the qualifications and commitments to become IRMA certified¹
- PT Vale is a four-time recipient of Green Proper, being the only Indonesian integrated mining-processing company to achieve such recognition
- Conviction from management to achieve carbon emissions reduction of 33% by 2030 and Net Zero by 2050



PT Vale is firmly dedicated to establish itself as a go-to supplier within the global nickel chain

	FY23A	FY29E
Revenue	US\$1.0bn	US\$2.2bn ²
EBITDA margin	22%	34%
Nickel production	70ktpa	162ktpa ³
Processing plant	1	4
IRMA ¹ certification	None	IRMA50 At reasonable effort
Off-takers	 VALE  SUMITOMO METAL MINING	 VALE  SUMITOMO METAL MINING  华友钴业 HUAYOU COBALT  FORD  GEI 格林美 资源有限 循环无限 Recycling for future!

Focused Transformation

Differentiated Global Mining Platform

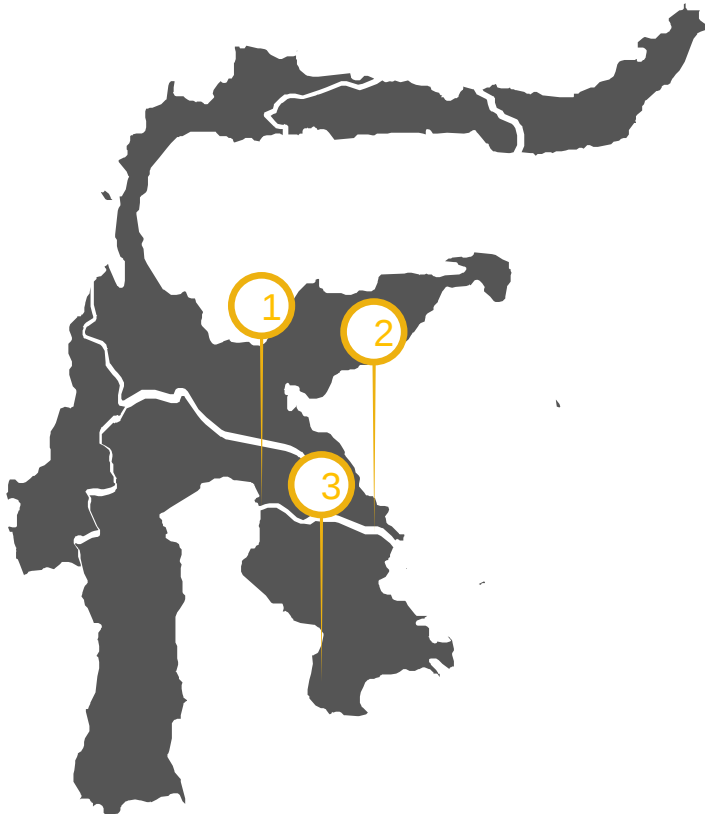
(1) IRMA (Initiative for Responsible Mining Assurance) is a fully independent assessment against a comprehensive standard for all mined materials and analyses the full range of issues related to a company's impact from industrial-scale mines

(2) From nickel and ore sales

(3) PT Vale portion only



PT Vale aims to explore and optimize its resources value by optimizing existing Sorowako operation and delivering its growth projects



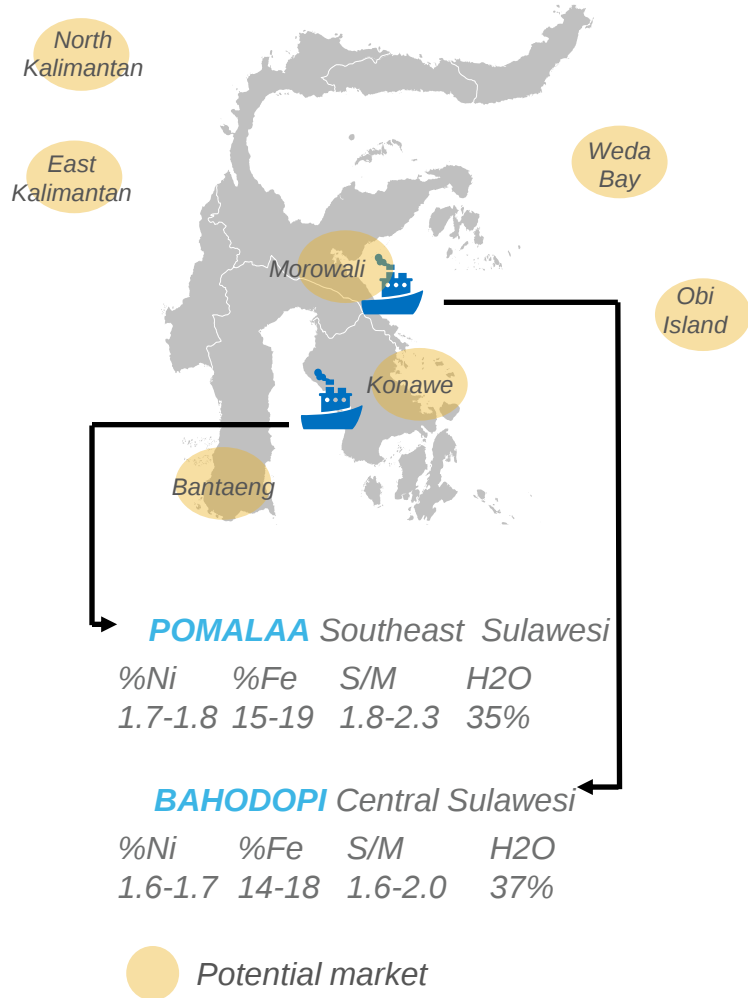
Map of Sulawesi, Indonesia

Area	Project	Nickel Capacity (ktpa Ni)	Plan
1 Sorowako	Sorowako Matte 	PT Vale 75	Optimize
	Sorowako HPAL	JV 60	Develop
	Tanamalia HPAL	JV 60	
2 Bahodopi	Bahodopi	JV 60	
3 Pomalaa	Pomalaa HPAL	*PT Vale 40	
		JV 120	
		*PT Vale 70	

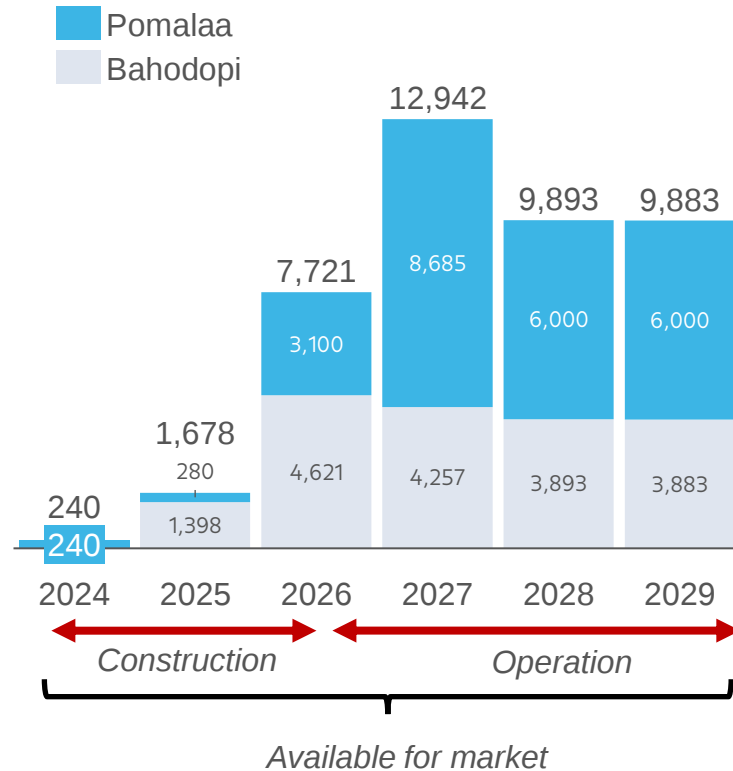
Note: 1. Pomalaa Block 5's production is only available between 2028 to 2030

 Existing asset *) in saprolite ore

Ore sales will be the quick wins to improve Company's value



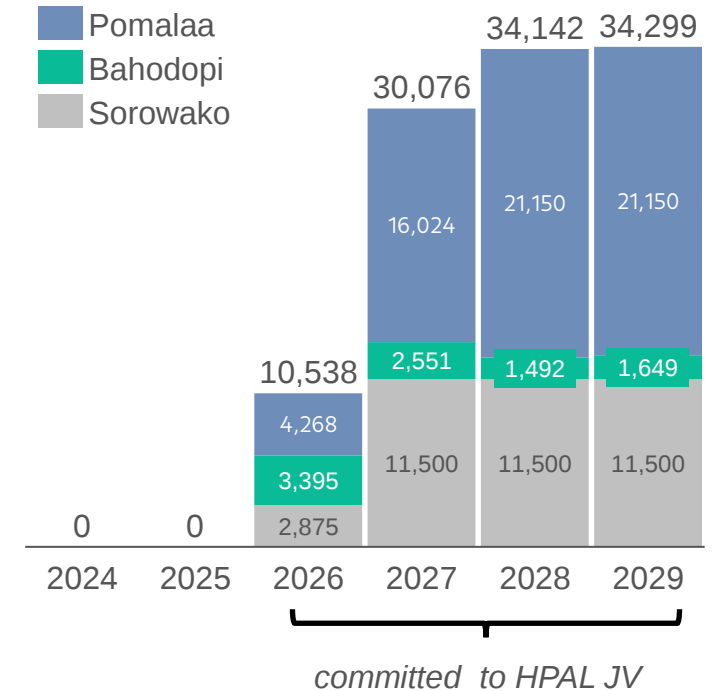
SAPROLITE (in '000 wmt)



Potential upside

- **BAHODOPI** – Reserve optimization ongoing
- **TANAMALIA** – Feasibility study in progress

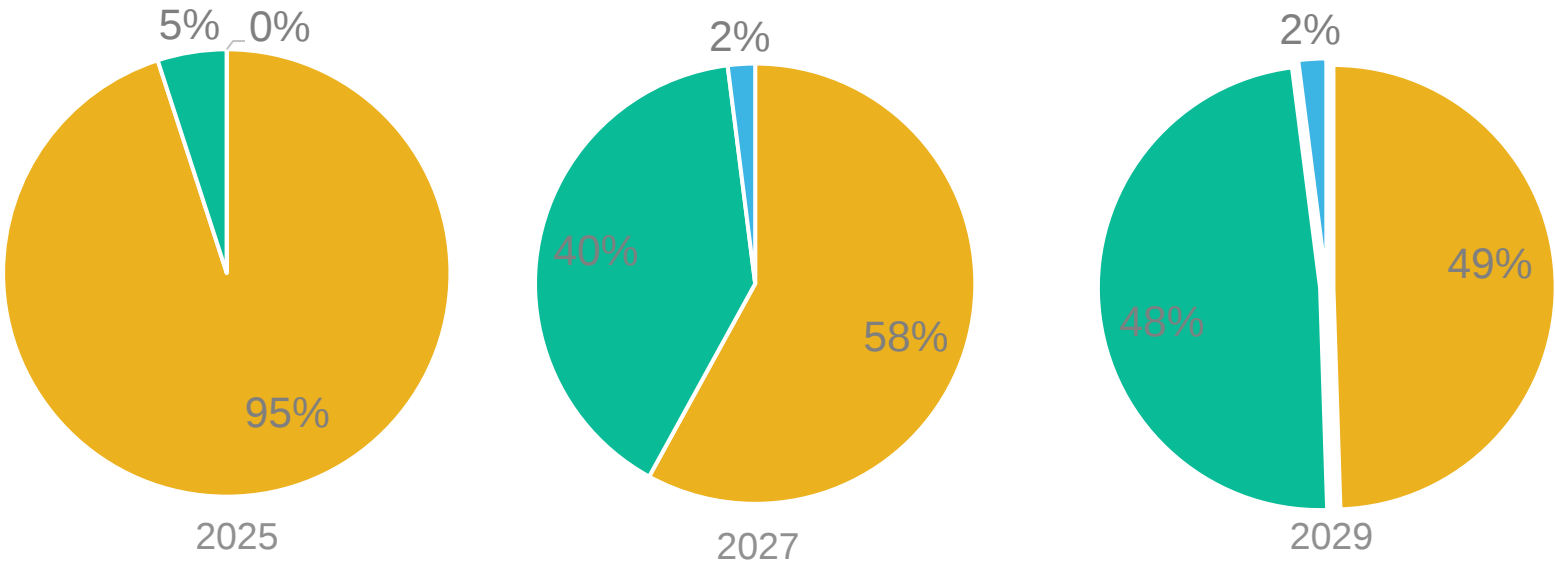
LIMONITE (in '000 wmt)



Cash generating capability anticipated to grow 3x in 5 years

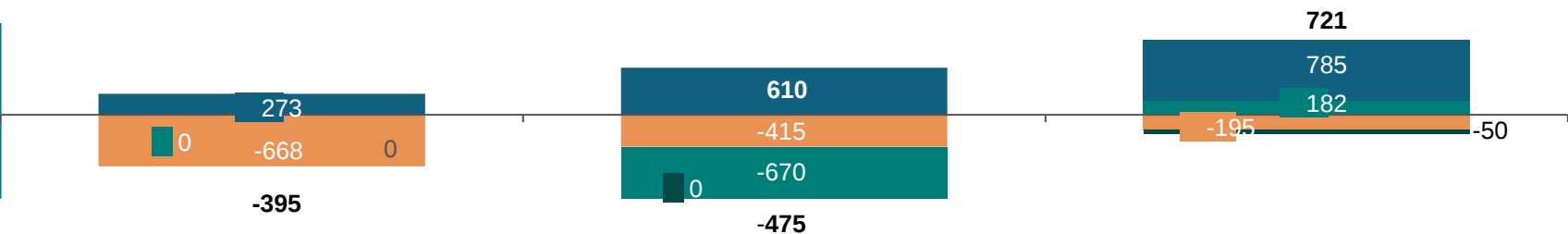
Revenue Composition (%)

- Matte
- Nickel Ore
- MHP¹



Cash Flow from operation & Investing, (USDM)

- Cash From Operations¹
- Investments (Own operations)
- Investments (JVs)
- Investments (Downstreaming)

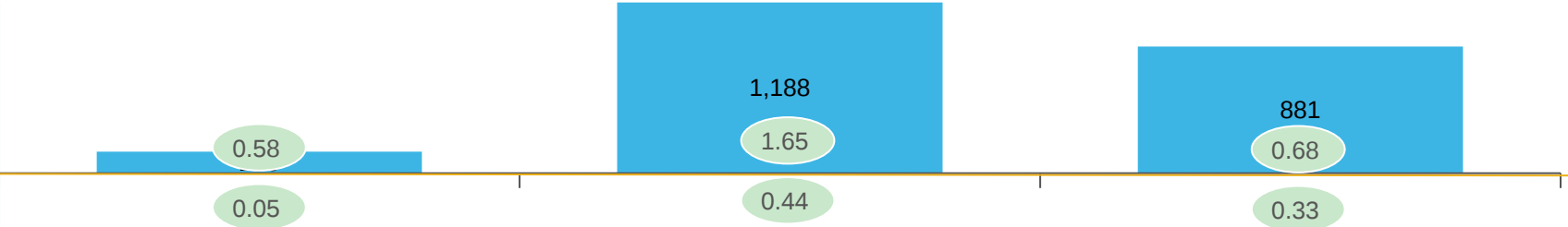


Debt Profile²

- Accumulated Debt

Debt/EBITDA

Debt/ to Equity



1. Assume equity portion offtake of MHP ; 2. Assuming conservative approach using current rates with potential upside for refinancing

Part V
ESG Updates



Throughout the year, we commit to operating in harmony with the environment and embracing sustainable practice



GHG Intensity
(tCO₂e/ton Ni)

2024 Goal: 28.41 max

YTD Nov 2024	
Plan	28.41
Actual	28.38



SO2 intensity
(kg S / kg Ni)

2024 Goal: 0.80 max

YTD Nov 2024	
Plan	0.80
Actual	0.73



Reclamation
(Ha)

2024 Goal: 265.00

YTD Nov 2024	
Plan	239.46
Actual	196.71



Rehabilitation DAS's Progress YTD Nov-24



3,828 ha (90.5%)
Trees planting of land
in South Sulawesi B#2



59 Ha (78.7%)
Trees planting of land in
Bali



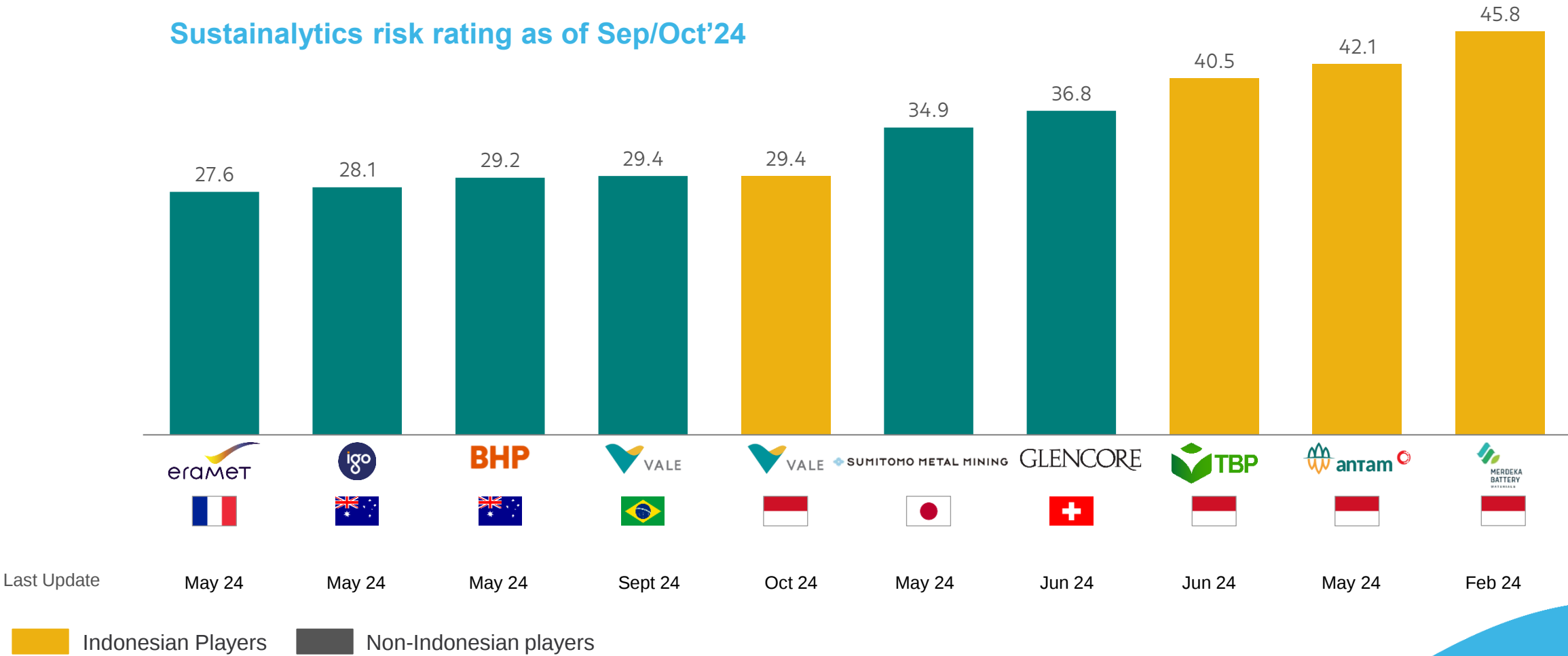
1,831 Ha (79.3%)
Trees planting of land
in Central Sulawesi B#1



397 Ha (91.2%)
Continue with 1st
Maintaining Plant of land
area in West Java.

Differentiated positioning | PT Vale has a lower ESG risk rating than other Indonesian domestic players

Sustainalytics risk rating as of Sep/Oct'24



Source: Sustainalytics



Awards and Recognition



August 2024

7 achievements from Eco-tech Pioneer and Sustainability Award (ESA) 2024 from Universitas Diponegoro (UNDIP)



August 2024

Appreciation from Ministry of Environment & Forestry as active participant supporting ProKlim



September 2024

PTVI successfully re-new ISO 14001:2015 certification with Bureau Veritas as auditor and will be valid up to 2027



September 2024

3 achievements for PTVI's Sorowako block from the Good Mining Practices (GMP) Award 2024 from the MEMR



October 2024

A trophy from Subroto Award 2024 in the category of Community Development and Empowerment Performance (PPM) from MEMR



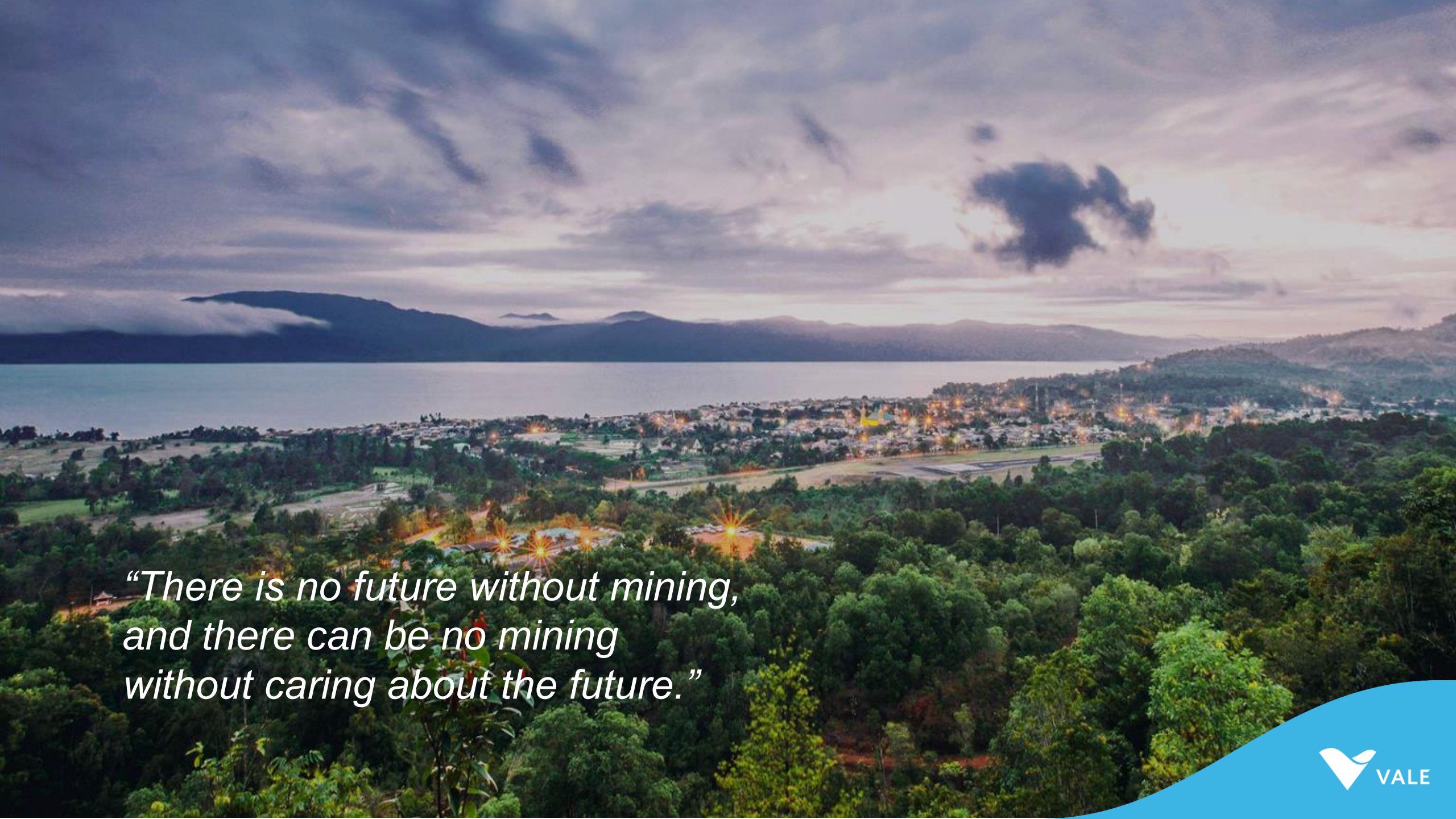
November 2024

2 Trophies for Performance in Community Development for Mineral Mining Enterprises from the Tamasya Award 2024, organized by the Directorate General of Mineral and Coal, MEMR



November 2024

2 awards from the Investing on Climate Editors' Choice Award 2024



*“There is no future without mining,
and there can be no mining
without caring about the future.”*

Contact us

Investor Relations
PT Vale Indonesia Tbk

Phone: +62 21 524 9000
Web: www.vale.com/indonesia
Email: ptvi.investorrelation@vale.com

